

## ROSA ELEONORA PERCESEPE

### FOUNDER, PRESIDENT, MANAGER AND WRITER

I am the Project Manager at the Indian Chamber of Commerce in Italy - ICCI and a certified Italian language teacher for foreign students (DITALS II), with over 15 years of experience in educational program management, intercultural event coordination, and international project development. I have designed and led language and cultural training programs for universities, schools, companies, banks, consulates, and NGOs—working with individuals and groups of all ages and nationalities. Since 2007, I have managed educational travels, cultural exchanges, and international cooperation projects in Europe and then in India. I represent AEDE Lombardia – Italy (European Association of Teachers) and am the founder and president of Auroville International Italia E.T.S., where I oversee partnerships, fundraising, and large-scale intercultural initiatives. I also have experience working with public institutions such as the Province of Milan, and a background in interpretation, hospitality, and event support at international conferences and trade fairs. I am passionate about building bridges across cultures through education, language, and collaborative global projects.

#### CONTACT

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Milan, Italy

#### SKILLS

Corporate language training Global business communication Executive learning programmes Strategic training management

#### EDUCATION

#### **DITALS II Certificate**

Foreigners University of Siena - Italy 2022

#### **Hindi Certificate**

**Central Hindi Directorate, New Delhi - India** 2016

**B2 – First Certificate English**Cambridge University

Master Degree in Languages and Cultures for International Communication and Cooperation

(Master in Spanish and Hindi Languages) University of Milan

2013 -2016

#### LANGUAGES

Spanish Spanis

English

Hind

### WORK EXPERIENCE

#### **Italian Teacher**

2017 until now

Students from: CPIA 3 Rozzano, ICS Milan International School, eCampus University, Marangoni Institute, NABA Academy, Politecnico di Milano University, Yellow Hub S.r.l., WellD Italia, Consulate General of India in Milan, UniCredit Bank, Fondazione Franco Verga, Reception centres of the Italian Red Cross.

#### Spanish Teacher

2013 until now

Students from: WellD Italia, Morningstar Italy S.r.l., High schools and middle schools of the Italian Ministry of Education, St. Maximilian Kolbe Missionary Center in Bolivia.

- Trained 250+ learners annually, including PhD candidates, Master's students, and industry professionals, ensuring effective communication and measurable language development.
- Designed and delivered **intensive**, **results-driven language programmes** tailored to business needs, focusing on fast-track proficiency and practical application.
- Developed and implemented assessment frameworks to track learner progress, optimize training impact, and support continuous improvement.
- Managed multi-level training groups, maintaining high engagement and performance consistency across diverse professional profiles.
- Led integration of digital tools and innovative methodologies to enhance learner experience and maximize training effectiveness.

#### **ACHIEVEMENTS**

#### MiLan\_MissionLanguages

2020 until now

- Established and directed an **e-learning platform** dedicated to multilingual education and sustainable development initiatives.
- Oversaw the planning and execution of in-person events while coordinating a diverse portfolio of online courses and a multidisciplinary team of educators.

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#### **AEDE Lombardy**

2015 until now

- Managed groups of 60–180 students monthly for educational tours to European institutions and UNESCO sites.
- · Promoted integration and peace through immersive cultural experiences.
- Designed and organized comprehensive educational tour programmes.

#### Auroville International Italia E.T.S.

2021 until now

- Led the full foundation process of a non-profit organization.
- Directed the design and implementation of a comprehensive national programme on integral education and sustainable development, coordinating courses, seminars, cultural exchanges, and partnerships with Auroville and multidisciplinary professionals.

#### Books Published (1000+ copies sold)





